# UK view of space Public Private Partnerships

1st September 2011

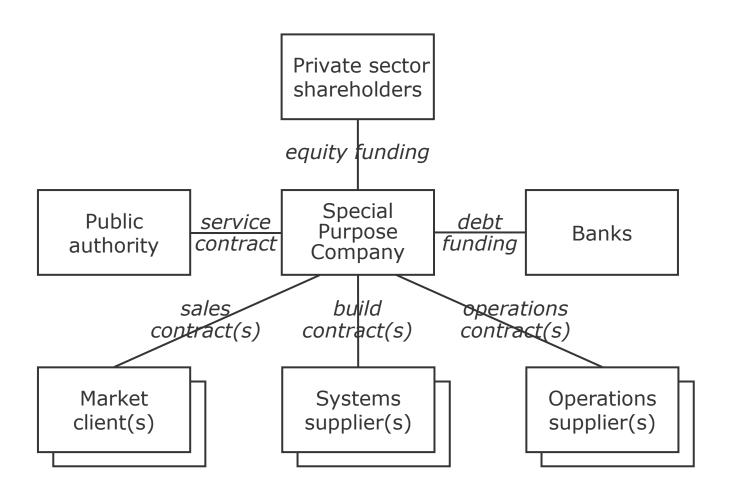
David Iron



# Background

- Commercial resources for delivering public benefit
- Public Private Partnerships PPP
  - Risk sharing
- Private Finance Initiative PFI
  - Design, Build, Finance, Operate DBFO
  - Investment risk
- Road toll concessions France 1970's
- Channel Tunnel UK/France 1980's
- PFI UK 1990's
  - >£100Bn, >1,000 projects
  - Transport, hospitals, schools, IT services, defence/aerospace
- Aim is higher financial efficiency for project build + operate

# Contract arrangements



# Space examples

- Skynet 5
  - UK military satellite communications
- Galileo
  - EU satellite navigation
- NASA COTS & CCDev
- Public/private collaborative R&D
  - NASA Ames Space Portal
  - UK ISIC (International Space Innovation Center)

#### Advantages & disadvantages

- For
  - Unlimited money supply
    - Provided returns justify risks
  - Balance of build & operating costs
  - Alignment of interests
  - Government focus on outputs
    - Simpler specification
  - Better risk allocation
    - Better financial prediction
  - More delivery flexibility
  - Allows for longer commitments

- Against
  - Higher cost of money
  - More complex to negotiate
    - Greater time
    - Greater skill
    - Higher cost
  - Needs greater certainty of output
    - Government clarity of aim
    - More difficult to change
  - Political/social resistance
  - Must have longer commitments

# Further requirements

- Lower cost of commercial capability
  - Management ability, flexibility & access to resources
- Value decisions not cost decisions
  - Output value net of input cost
  - Discounted for risk
- Manageable regulatory issues
- Low cost debt funding = government commitment
- Multiple use technology
- Demand is key

# Exploration opportunities <15 years

- Services
  - Repeater comsats
  - Uncrewed transport
  - Mini landers/rovers
  - Exploration results
    - Science & downstream applications

- Products
  - Transport/orbital systems
    - Propulsion
    - Power
    - Docking
    - Comms
    - Navigation
    - Spacesuits
  - Surface robotics subsystems
    - Vehicle control
    - Sample handling
  - Science instruments

# Exploration opportunities >15 years

- Services
  - Crewed transport
  - Orbital survey
  - Robotic explorers
  - ISRU
  - Fuel depots
  - Power generation & storage
  - Tourism

- Products
  - Landers & subsystems
    - Eg entry, descent & landing
  - Surface vehicles & subsystems
  - ISRU systems
  - Habitat subsystems
  - Planetary protection
  - EVA support
  - Biotechnology products
  - Laboratories